

## THE BOARD OF DIRECTORS:

## ANALYSED PRELIMINARY SALES REVENUES AS AT 31 DECEMBER 2018 AND APPOINTED A NEW MEMBER AND THE CHAIRMAN OF THE REMUNERATION COMMITTEE

*Milan, 11 February 2019* – The Board of Directors of Openjobmetis S.p.A. (Borsa Italiana: **OJM**), one of the main employment agencies, listed on the Stock Market - STAR segment - managed by Borsa Italiana, analysed preliminary sales revenues as at 31 December 2018.

Preliminary sales revenues for the whole of 2018 amounted to €594,3 million against €583,9 million last year with a growth of 1,8% year over year.

Going into more details, should be noted that this increase is due to higher revenues from the core business, namely "temporary employment" (+1,6% compared to 2017), and to a greater growth of other services (+12,7% compared to 2017), of which the growth of "recruitment and selection" (+43% compared to 2017) are particularly significant.

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The Board of Directors, in the context of the Company's performance analysis, will soon evaluate the adoption of a dividend policy.

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The Board of Directors acknowledges the resignation of Mr. Fabrizio Viola from office of non executive and independent Director of the Company, as well as from the office of Remuneration Committee Chairman, as communicated through a press release on 5 February 2019. and resolved to appoint Mr. Alberto Rosati as a new member of Remuneration Committee and, among the members of the same, Mrs. Alberica Brivio Sforza as a new Chairperson, until they will remain in office.

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Openjobmetis at a glance: Openjobmetis SpA is a private employment agency created in 2011 through the merger of Openjob SpA and Metis SpA, which have pooled together the know-how and unique expertise that has distinguished them for over 17 years. Since December 2015, Openjobmetis is the first and only private employment agency listed on the Italian Stock Exchange, in the STAR segment and is one of the leading Italian operators in its field, with revenues of approximately €584 million in the year ended 31 December 2017. Openjobmetis SpA relies on a network of over 130 branches distributed throughout Italy, specialising in the following areas: Healthcare, Industrial, Banking&Finance, Mass Retailing, ICT, Hotel and Catering, Family Care, Agro-Industrial, Diversity Talent and Naval. The range of services is completed by the subsidiary Seltis Srl, which focuses on the recruitment and selection of middle/top-level executives and Corium Srl leading company in outplacement. In 2018 Openjobmetis acquired 100% of Coverclip Srl, now Meritocracy Srl, the Italian digital platform for personal research, with the goal of embedding and developing Artificial Intelligence in the current job search and matching activities. In the same year acquired 70% of HC Human Connections Srl an educational company that carries out interventions dedicated to the development and coaching of Human Resources in organizations.



Openjobmetis S.p.A. - AGENZIA PER IL LAVORO - Aut. Prot. N. 1111-SG del 26/11/2004
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