

PRESS RELEASE

## **PRELIMINARY SALES REVENUE 2016 OF €460.9 MILLION, UP BY 6.5% COMPARED TO 2015**

**Milan, 30 January 2017** – The Board of Directors of Openjobmetis S.p.A. (Borsa Italiana: **OJM**), one of the leading Employment Agencies, listed on the STAR segment of the Stock Market – operated by Borsa Italiana, analysed preliminary sales revenue as at 31 December 2016.

Preliminary sales revenue for the whole of 2016 amounted to €460.9 million, against €432.8 million last year.

The increase of 6.5% (€28.1 million) is mainly due to higher revenue from the core business, namely “contract work” (+6.7% compared to 2015) and “personnel recruitment and selection” (+4.4% compared to 2015). The revenue for the last quarter of 2016 made a significant contribution, as it increased by 16.9% over the fourth quarter of 2015, against an increase of 2.9% obtained in the first 9 months of 2016, if compared to 2015.

Managing Director Rosario Rasizza commented: *“I am extremely satisfied with the increase in revenue achieved in 2016, although the results obtained in the last few months of the year are even more important, demonstrating the company’s ability to keep up with the market and to handle growing volumes by exploiting its operating leverage. Furthermore – continued Rosario Rasizza – given the current macroeconomic and legislative framework of the labour market in Italy, I am confident that we will achieve our future economic and financial objectives”.*

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**Openjobmetis - an overview:** Openjobmetis SpA is an Employment Agency established in 2011 as a result of the merger of Openjob SpA and Metis SpA, with their know-how and unique expertise that has distinguished them for over 16 years. Listed since December 2015, Openjobmetis S.p.A. is the first and only Employment Agency on the STAR segment of the screen-based stock exchange (MTA) operated by Borsa Italiana, and is positioned among the leading Italian operators in its field, with revenues of approximately €432.8 million in the year ended 31 December 2015. Openjobmetis SpA relies on a network of over 120 branches distributed throughout Italy and it operates through a series of specialised areas: Healthcare, Industrial, Banking and Finance, Large-Scale Retail Trade, I&CT, Horeca, Family Care, Agro-Industrial and Diversity Talent. The range of services is completed by the subsidiary Seltis Srl, specialised in the recruitment and selection of middle/top level employees. In December 2015, CRIBIS D&B awarded the CRIBIS D&B Rating 1 to Openjobmetis, recognising the company at the highest level of economic and financial reliability.

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SISTEMA DI GESTIONE  
QUALITÀ CERTIFICATO

**Openjobmetis S.p.A. – AGENZIA PER IL LAVORO – Aut. Prot. N. 1111-SG del 26/11/2004**

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